



Dealer Qualification Sheet

Thank you for your interest in becoming a J.Strong Authorized Dealer. At J. Strong Industries, we take pride in our products and our commitment to you, the dealer, who represents our company and products to the retail customer. J.Strong products and accessories are the highest quality Side-by-Side parts and accessories on the market, and they are designed to complement your machines to bring you and your dealership the additional profits to make your dealership a huge success. Placing J.Strong accessories on your machines will set you apart from the rest of the dealers making your dealership the choice for Side-by-Side enthusiast!

The first step in the process of becoming a J.Strong authorized dealer is to complete the brief Dealer Qualification Sheet below. Once the Dealer Qualification Sheet has been completed and submitted to J.Strong Industries, you will receive a Dealer Application and Credit Packet. When all the paperwork is submitted and approved, J.Strong Industries will be ready to receive your first order. If you have any questions, please feel free to ask your J.Strong Representative or call into the office and we will be glad to offer assistance.

We look forward to a long standing and successful relationship with you, your staff, and dealership.

To assist J.Strong Industries determine if your company is eligible to become a J.Strong Industries Authorized Dealer, please answer the following questions:

1. Approximately how many Side-by-Side units do you sell per year? _____
2. What brands do you carry:
 - a. Honda
 - b. Yamaha
 - c. Suzuki
 - d. Kawasaki
 - e. Polaris
 - f. Other, please list: _____
3. Who sells the accessories on a new unit for your dealership?
 Sales Representatives _____ Parts Department Representative _____ Other _____
4. Does your dealership sponsor riding events throughout the year? YES or NO
5. Would you be willing to send an employee to installation training? YES or NO
6. Would your dealership be interested in a "rig-out" program? YES or NO
7. What type of Side-by-Side accessories do your customers most often request?
8. Do you know of an accessory or part that is needed for the Side-by-Side market? If so, please explain: _____



Dealer Application

Section A		Business Information		
Full Business Name:				
Business Structure: Sole Proprietor Partnership Corporation LLC				
Billing Address	Street			
	City		State	Zip
Shipping Address	Street			
	City		State	Zip
Telephone ()		Fax ()		
Email				
Years In Business				
Name of Principal Owner and Title				
Accounts Payable Contact		Parts Manager		
Email		Email		
Telephone		Telephone		
Federal ID #		State Sales Tax #		

Please include copy of State Resale cert.

Section B		Industry Trade References (Must be filled out for Net 30 request)	
Name _____	Address _____	Phone _____	Fax _____
City State Zip		Contact	
Name _____	Address _____	Phone _____	Fax _____
City State Zip		Contact	
Name _____	Address _____	Phone _____	Fax _____
City State Zip		Contact	

Section C			Signature (Required by ALL Applicants)
Signature _____	Title _____	Date _____	
Credit Card Applicants: Signature denotes that orders have been authorized to be charged to the credit card on file for each purchase.			

For Office Use Only	Credit Card Info
Card Type	Exp Date _____
Card #	CV Code _____

TENNESSEE DEPARTMENT OF REVENUE

TENNESSEE SALES AND USE TAX
BLANKET CERTIFICATE OF RESALE



TO: Vendor's Name J.Strong Industries
Vendor's Address 1709 Lake City Hwy, Clinton, TN 37716

The undersigned hereby certifies that the merchandise purchased on each order is purchased for (Indicate the purpose for which the property is bought when no Sales or Use Tax is to be collected):

- Resale as tangible personal property, or resale of a service subject to tax.
- A component part of an article to be produced for sale by manufacturing, assembling, processing, or refining.
- Rental or leasing of tangible personal property.
- Use in accordance with the provisions of Rule No. 68. (A copy of the Direct Pay Permit must be given to the vendor with this form.)
- Other (indicate reason):

Name of Business _____

Sales Tax Registration Number _____ Name of Authorized Purchaser: _____

of Purchaser _____ Signature of Authorized Purchaser: _____

Effective Date of Registration: _____ Address _____

NOTICE

This Certificate must be fully completed and signed before it is valid. Certificate remains in effect until revoked in writing by purchaser. Once a valid certificate is on file, it is not necessary to obtain additional copies for subsequent purchases.

Any merchandise obtained upon this resale certificate is subject to the Sales and Use Tax if it is used or consumed by the vendee in any manner and must be reported and the tax paid thereon directly to the Department of Revenue.

TENNESSEE CODE ANNOTATED SECTION 67-6-607 MAKES IT A MISDEMEANOR TO MISUSE A CERTIFICATE OF REGISTRATION WITHOUT PAYING THE SALES AND USE TAXES, AND SUBJECTS THE CERTIFICATE TO REVOCATION.



1709 LAKE CITY HWY
CLINTON, TN 37716
PH: 877-444-4147
FAX: 865-281-1580

For **Online Dealer Access** please provide information below.

Username: _____

Password: _____

Email Address: _____@_

HINT: Username and password should be something you can easily remember. Online ordering is the fastest way to place orders and assure prompt processing.

Thank you for Choosing J.Strong Industries.

NOTE: PASSWORDS CAN BE CHANGED ON THE DEALER LOGIN WEBSITE